

EURO CAREX

meeting your challenges



Express freight: a booming sector

- +5% growth expected per year
- Small volumes, very high added-value
- Next-day delivery requires night travel
- Strong competition, decreasing revenue per package
- High expectations from customers in terms of deadlines, reliability and delivery costs

STRENGTHEN YOUR SUPPLY CHAIN

In Europe, express packages are currently transported by truck or plane. With further growth, networks will face saturation and risk decreasing reliability. Integrate new transport modes in your supply chain to enhance resilience and widen opportunities.

POSITION YOURSELF IN A BOOMING SECTOR

Growth forecasts for express freight in Europe predict an average annual increase of 5% for the next twenty years, thanks in particular to the success of e-commerce. Differentiate your portfolio, attract new business and keep the lead.

ANTICIPATE YOUR CUSTOMERS' NEEDS

Customers' requirements will become evermore strict and specific in terms of speed, efficiency, safety and CO₂ footprint reduction. Implement a strategy to adapt to their needs.

EURO CAREX, BE MORE AGILE

STRENGTHEN YOUR CONNECTIVITY

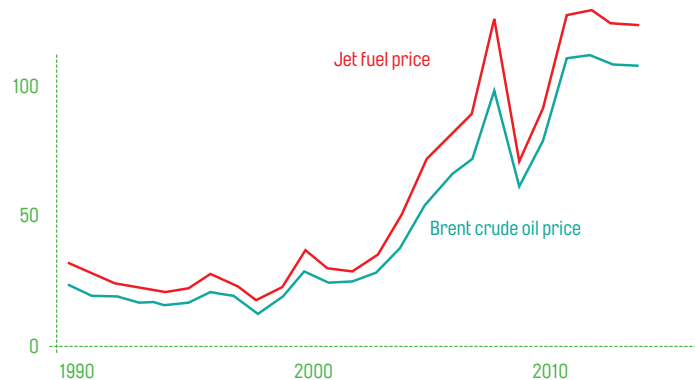
With rising density and frequency of transport flows, it becomes crucial to minimize the impact of possible saturation and incidents. EURO CAREX provides an extra transport mode, reducing lead times and adding reliability and redundancy to your network.

MANAGE COSTS

Rising fuel prices, extra costs to keep reliability and new taxes on road transport will increase volatility of the road transport cost index. EURO CAREX provides an alternative with stable price levels, for different service requirements.

RESPOND BETTER TO NEW LOGISTICAL CHALLENGES

Demands for just-in-time require reliability and flexibility options to serve your customers. EURO CAREX can be integrated into your own strategy and operations to strengthen your portfolio.



Fuel costs aren't going down

Although barrel prices have temporarily fallen, all analysts predict a return to high levels.

Your business is subject to these constant fluctuations in the price of oil. They dictate your margins, and financial insecurity limits your ability to invest and innovate. Rail transport does not experience this level of price volatility.





EURO CAREX, BE MORE GREEN

RESPECT LEGAL CONSTRAINTS

The regulatory framework for transport becomes tighter in terms of limited driving time, night flights restrictions, CO₂ emissions reduction. High-speed rail freight helps you tackle these challenges in an effective way.



IMPROVE YOUR BRAND IMAGE

Your clients are increasingly concerned about reliability and economic profitability of freight transport. EURO CAREX makes possible to offer a safe and reliable solution. Help your clients improve their image with their own customers.

INTEGRATE GREEN LOGISTICS

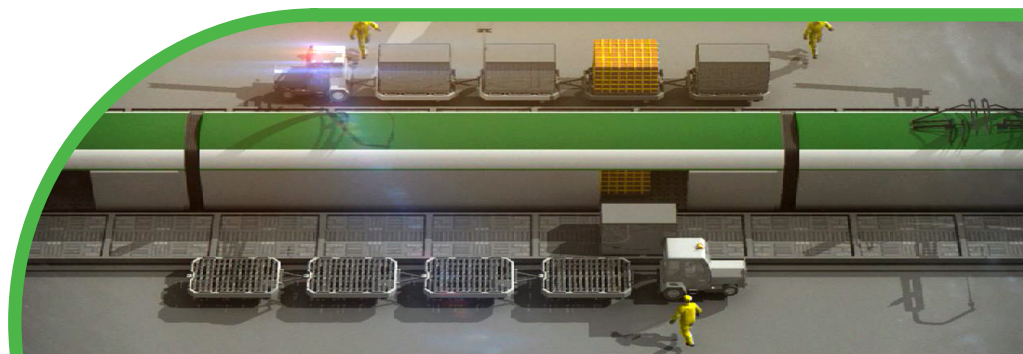
Your business will be challenged to develop a new sustainable model, targetting environmental efficiency and CO₂ emissions reduction. EURO CAREX can be part of your strategy towards profitability and balanced growth.



At least 17 times less pollution than air and road traffic combined

The European Union has set ambitious goals for reducing greenhouse gases by 80-95% by 2050 compared with levels in 1990, and by 60% for the transport sector. This has to be achieved without reducing regional mobility and in the context of increasing travel.

EURO CAREX's carbon footprint is far smaller than that of air transport and road freight transport.



EURO CAREX

THE POWER OF A TRULY INNOVATIVE SOLUTION

The concept: to use the existing network to transport goods over distances of 200-800 kilometres, and connect the largest European logistic sites.

- ✓ **Speed** Time to market equal to express and faster than road
- ✓ **Safety** A reduced number of accidents on the road network
- ✓ **Security** Reduced risks of cargo theft during transport
- ✓ **Reliability** Journey times easily predicted and guaranteed
- ✓ **Price** Stable price level, cheaper than air and express freight
- ✓ **Traceability** Real-time goods tracking
- ✓ **Innovation** An intelligent response to enhance business agility
- ✓ **Footprint** At least 17times less pollution than planes and trucks combined
- ✓ **Connectivity** Dedicated trains and railports directly linked to existing express hubs
- ✓ **Flexibility** Air- and road-compatible palettes and containers

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ONE EURO CAREX TRAIN

- = 100-140 tonnes
- = 1 Boeing B747-400
- = 3 Airbus A310
- = 10 to 15 trucks
- = 20-30 vans
- Between 200 and 350 km/h
- Loading/unloading in 30 minutes max.
- 200 metres long
- Conditioning of containers between 5° and 32°C
- Compatible with air freight legal framework
- Services: Express Next Day (before 9 am), Quick Next Day, Deferred 1/3 days

EURO CAREX,
cheaper than air, faster than road.

